



TAILORED INSURANCE FOR COMPLEX AND HARD TO PLACE LIABILITY BUSINESS

	<p>We are an Australian based Underwriting Agency providing solutions for complex liability needs to licenced insurance brokers on behalf of their clients.</p>
Manufacturing	<p>Our team of experienced underwriters have the knowledge and experience to offer truly tailored solutions for the individual needs of your clients. We look to provide casualty insurance products that operate as business enablers, with cover that is contractually compliant and fit for purpose.</p>
Importing	
Heavy Engineering	<p>Examples of risk sectors that our team can assist with:</p>
Construction	<p>Construction Contractors and Annual covers</p> <p>Most sectors and activities, ranging from basic civils e.g. earthmoving and dirt roads, through to heavy civils e.g. pipes, roads, rail, bridges and dams; scaffolding; mine infrastructure; electricity transmission and distribution; upstream and offshore energy construction; residential, commercial and industrial builders.</p>
Mining	<p>Construction projects (Project-Specific)</p> <p>Wharf and jetties; pipelines; tank storage farms; residential, commercial and industrial buildings; mine construction; Government infrastructure including healthcare and transport; airports; with appetite and capability for projects of all sizes from \$500k to \$5bn+.</p>
Energy	<p>Mining and oil and gas</p> <p>Operators, contractors and suppliers for upstream, midstream and downstream energy, and both above and below ground mineral and ore mining. Contractor appetite includes SMP (Structural, Mechanical & Piping); E&I (Electrical and Instrumentation); hydraulics; plant & machinery maintenance; drill and blast; contract operation; tenement holders; mineral and hydrocarbon exploration, and more.</p>
Wholesale	<p>Hard to place/Complex business</p> <p>Rail product manufacturers/suppliers, contractors and users; chemical manufacturing/distribution/blending/decanting; building products; plant/machinery manufacturing, import, distribution, service and maintenance; light and heavy engineering and fabrication operations; asset maintenance contractors; power generation; critical motor parts; and many more.</p>
Retail	<p>White collar professionals in hazardous environments</p> <p>Including surveyors and professional engineers who perform work at remote or hazardous locations such as offshore oil rigs or underground, and who may require contractually compliant cover.</p>
Property Owners	
Professionals	
Complex Risks	



Combined General &
Products Liability

Umbrella Liability

Excess Liability

Risk Management Support

We value our clients and believe that the best continual business improvement and risk management programs involve the support of all stakeholders, complemented by insurance placements that enhance in-house capabilities. Difficult market conditions mean that risks need to be demonstrably well managed, and presented in the best possible manner, to secure underwriting capacity. To assist, Wellington are therefore proud to introduce our Online Risk Management Platform and our Consulting Services.

Online Risk Management Platform

Wellington provide our Insureds, at no extra cost, access to a streamlined advanced online risk management tool that provides a single entry, easy to use platform for the management of your clients Quality, Safety, Environmental, Contractor, Supplier and Workforce policies, procedures, forms and registrations. This ground-breaking platform includes modules for incident reporting and tracking, contract management, supplier and contractor management, and more.

Consulting Services

We have partnered with a specialist consulting firm that can assist our Insureds over a range of risk management areas, including reviews and assistance with supply chain management, tendering, business streamlining and direct risk management process consulting, among many others. These services are not traditional insurance risk engineering consulting, but independent advice and review of whole-of-business processes and their exposures. We can propose a customised offering at subsidised pricing for any of our Insureds.

Our Team

Our senior underwriting team covers both coasts of Australia, ensuring availability across all time zones and locations nationally.

Importantly, our underwriters are shareholders in the business, and are not only responsible for delivering on our promises, but accountable.

To learn more about Wellington and what we can deliver, please contact our team or visit our website.

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